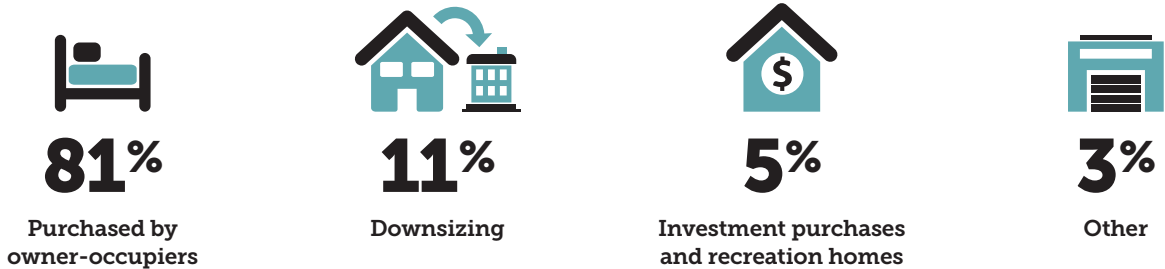


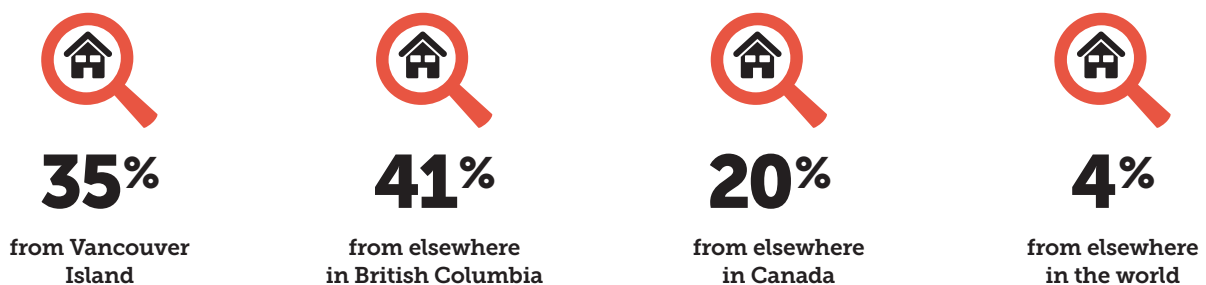
2017 BUYER PROFILE

AT A GLANCE

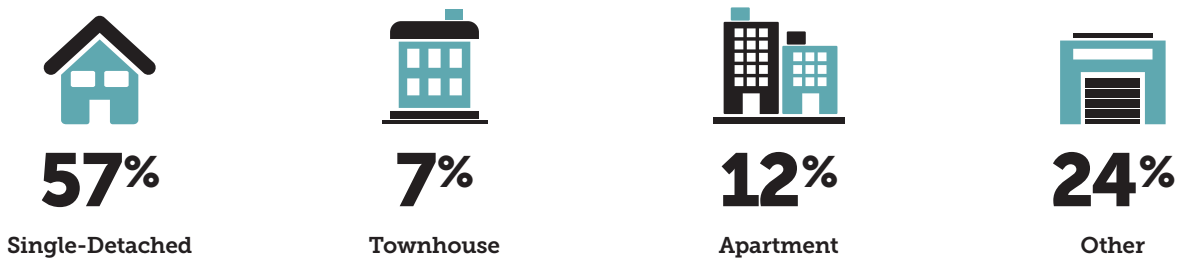
REASON FOR PURCHASE



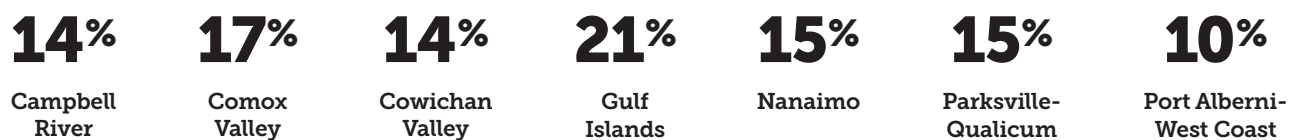
BUYER ORIGINS



PROPERTY TYPE



PERCENTAGE OF FIRST-TIME BUYERS



AFFORDABILITY



ONLY 2.3 PER CENT OF HOMES PURCHASED SOLD FOR MORE THAN \$1,000,000

Infographic data based on 1,738 responses to a survey of 9,731 residential buyers whose data was obtained from the MLS® database. Percentages are rounded to the nearest number.