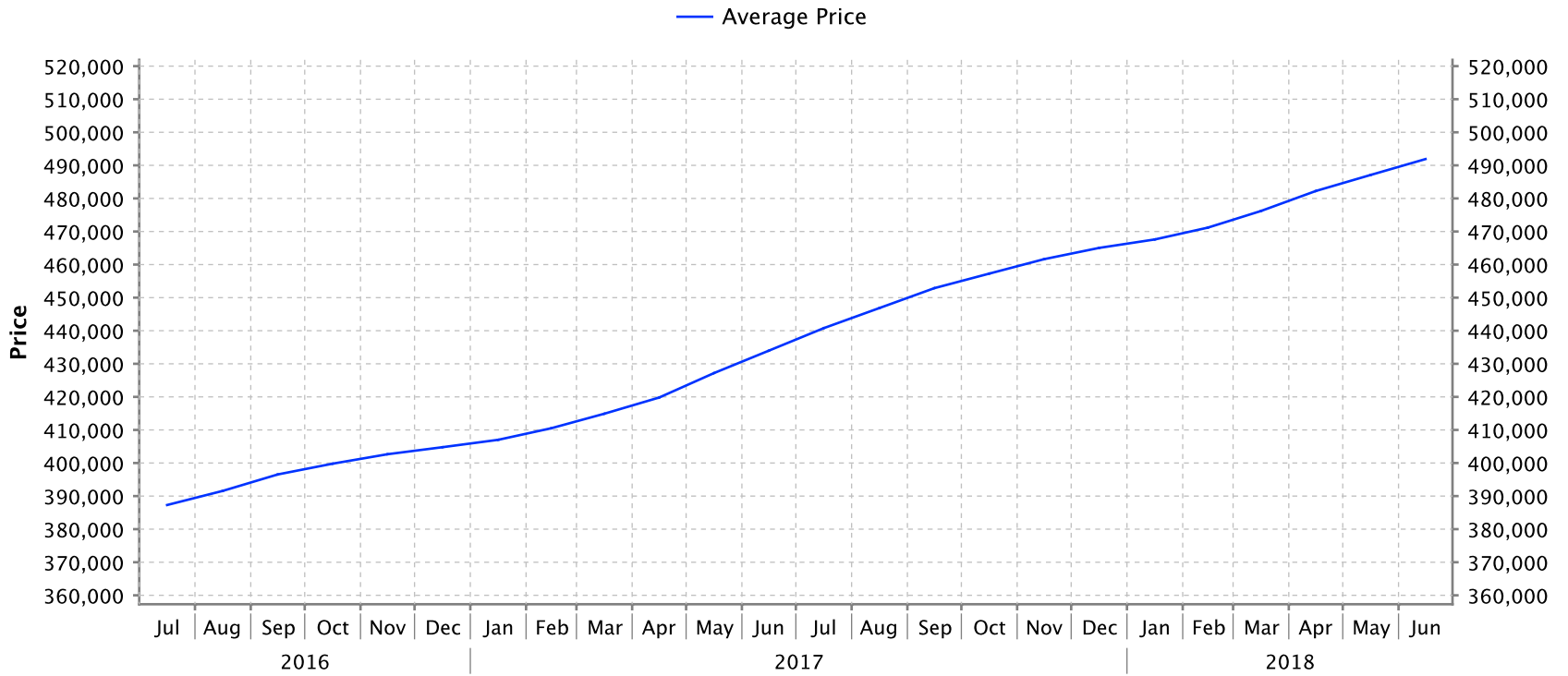


# Board Area

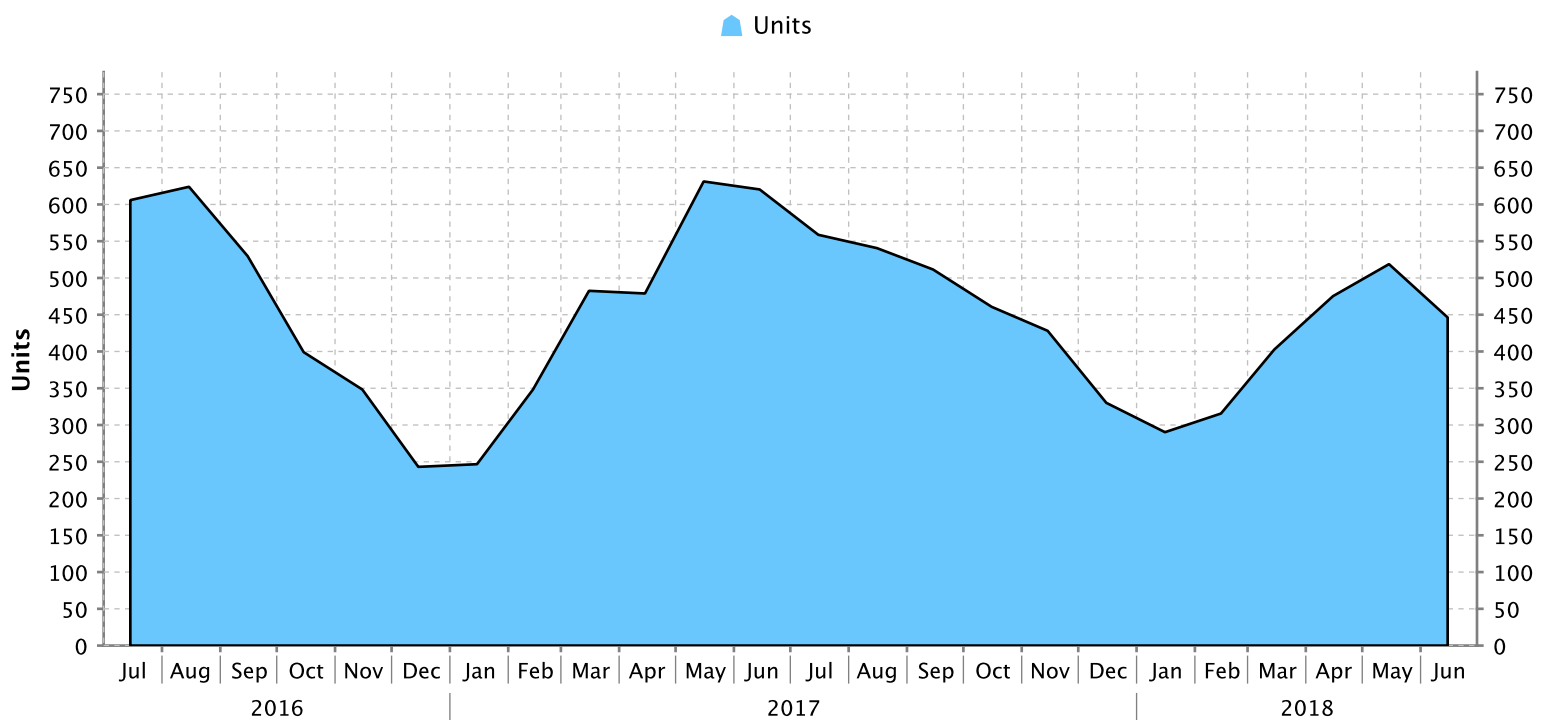
## as at June 30, 2018

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	58	93	-38%	692	774	-11%
Units Reported Sold	39	52	-25%	433	601	-28%
Sell/List Ratio	67%	56%		63%	78%	
Reported Sales Dollars	\$6,848,900	\$8,587,200	-20%	\$77,579,040	\$99,992,970	-22%
Average Sell Price / Unit	\$175,613	\$165,138	6%	\$179,166	\$166,378	8%
Median Sell Price	\$180,000			\$175,000		
Sell Price / List Price	94%	96%		95%	96%	
Days to Sell	99	174	-43%	129	205	-37%
Active Listings	293	365				
<b>Single Family</b>						
Units Listed	756	845	-11%	7,180	6,939	3%
Units Reported Sold	444	617	-28%	5,261	5,535	-5%
Sell/List Ratio	59%	73%		73%	80%	
Reported Sales Dollars	\$230,202,826	\$289,208,915	-20%	\$2,587,899,066	\$2,402,045,547	8%
Average Sell Price / Unit	\$518,475	\$468,734	11%	\$491,903	\$433,974	13%
Median Sell Price	\$490,000			\$470,000		
Sell Price / List Price	98%	99%		98%	98%	
Days to Sell	25	29	-12%	33	39	-15%
Active Listings	1336	1297				
<b>Condos (Apt)</b>						
Units Listed	163	151	8%	1,553	1,300	19%
Units Reported Sold	96	121	-21%	1,185	1,109	7%
Sell/List Ratio	59%	80%		76%	85%	
Reported Sales Dollars	\$26,082,029	\$28,244,000	-8%	\$301,437,354	\$253,112,892	19%
Average Sell Price / Unit	\$271,688	\$233,421	16%	\$254,378	\$228,235	11%
Median Sell Price	\$249,900			\$235,000		
Sell Price / List Price	98%	99%		98%	98%	
Days to Sell	30	34	-11%	39	61	-36%
Active Listings	308	315				
<b>Condos (Patio)</b>						
Units Listed	28	37	-24%	416	403	3%
Units Reported Sold	29	21	38%	399	340	17%
Sell/List Ratio	104%	57%		96%	84%	
Reported Sales Dollars	\$11,370,672	\$7,511,700	51%	\$160,572,490	\$114,867,734	40%
Average Sell Price / Unit	\$392,092	\$357,700	10%	\$402,437	\$337,846	19%
Median Sell Price	\$377,000			\$390,000		
Sell Price / List Price	96%	100%		99%	100%	
Days to Sell	18	15	26%	43	45	-4%
Active Listings	61	100				
<b>Condos (Twnhse)</b>						
Units Listed	110	101	9%	988	758	30%
Units Reported Sold	87	69	26%	758	697	9%
Sell/List Ratio	79%	68%		77%	92%	
Reported Sales Dollars	\$30,138,450	\$19,715,578	53%	\$249,967,362	\$193,451,251	29%
Average Sell Price / Unit	\$346,419	\$285,733	21%	\$329,772	\$277,548	19%
Median Sell Price	\$337,000			\$322,500		
Sell Price / List Price	97%	100%		99%	99%	
Days to Sell	38	22	75%	37	52	-29%
Active Listings	196	147				

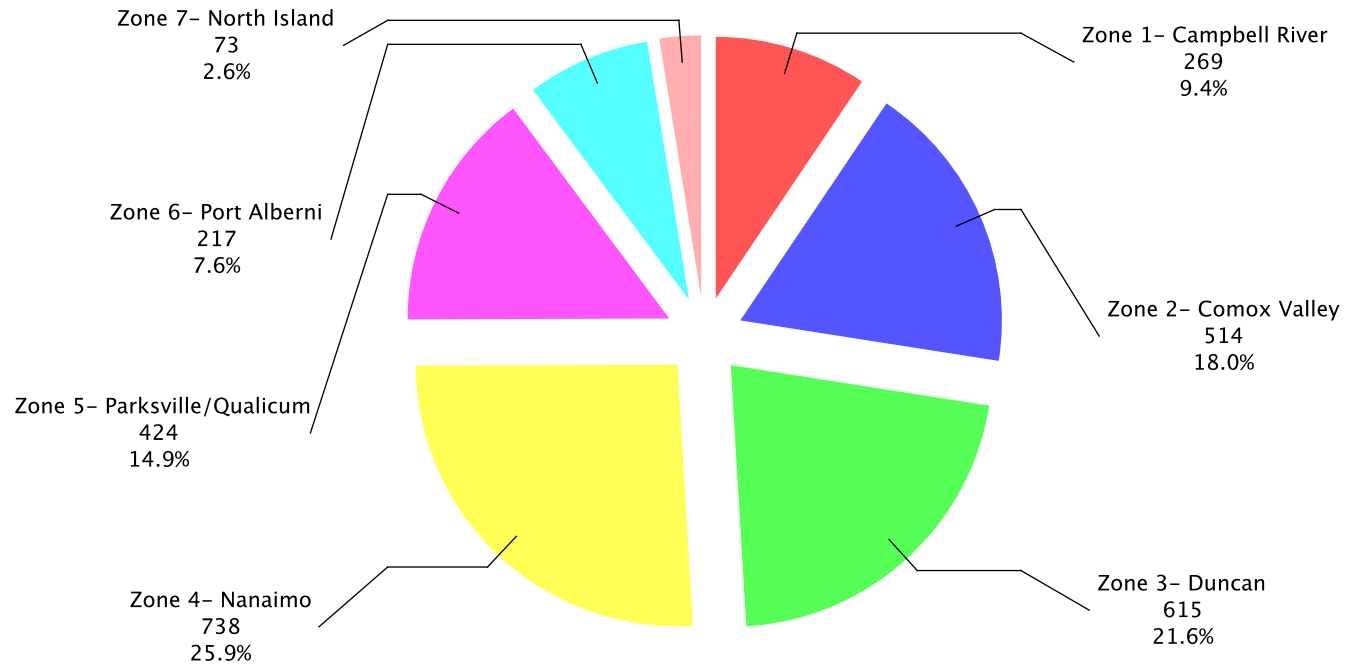
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jun 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	0	6	4	10	27	58	53	31	43	21	7	4	2	3	<b>269</b>
Zone 2- Comox Valley	0	0	4	13	15	39	72	79	145	69	23	20	14	21	<b>514</b>
Zone 3- Duncan	1	2	14	23	34	65	71	73	138	82	47	26	16	23	<b>615</b>
Zone 4- Nanaimo	0	1	12	16	38	57	71	112	197	112	63	25	14	20	<b>738</b>
Zone 5- Parksville/Qualicum	0	1	3	8	14	17	39	47	85	68	60	32	16	34	<b>424</b>
Zone 6- Port Alberni	4	12	26	48	39	32	11	9	18	5	6	1	0	6	<b>217</b>
Zone 7- North Island	24	13	18	6	6	3	0	1	1	1	0	0	0	0	<b>73</b>
<b>Board Area Totals</b>	<b>29</b>	<b>35</b>	<b>81</b>	<b>124</b>	<b>173</b>	<b>271</b>	<b>317</b>	<b>352</b>	<b>627</b>	<b>358</b>	<b>206</b>	<b>108</b>	<b>62</b>	<b>107</b>	<b>2,850</b>

## Single Family Sales by Zone



Total Unconditional Sales January 1 to June 30, 2018 = 2,850

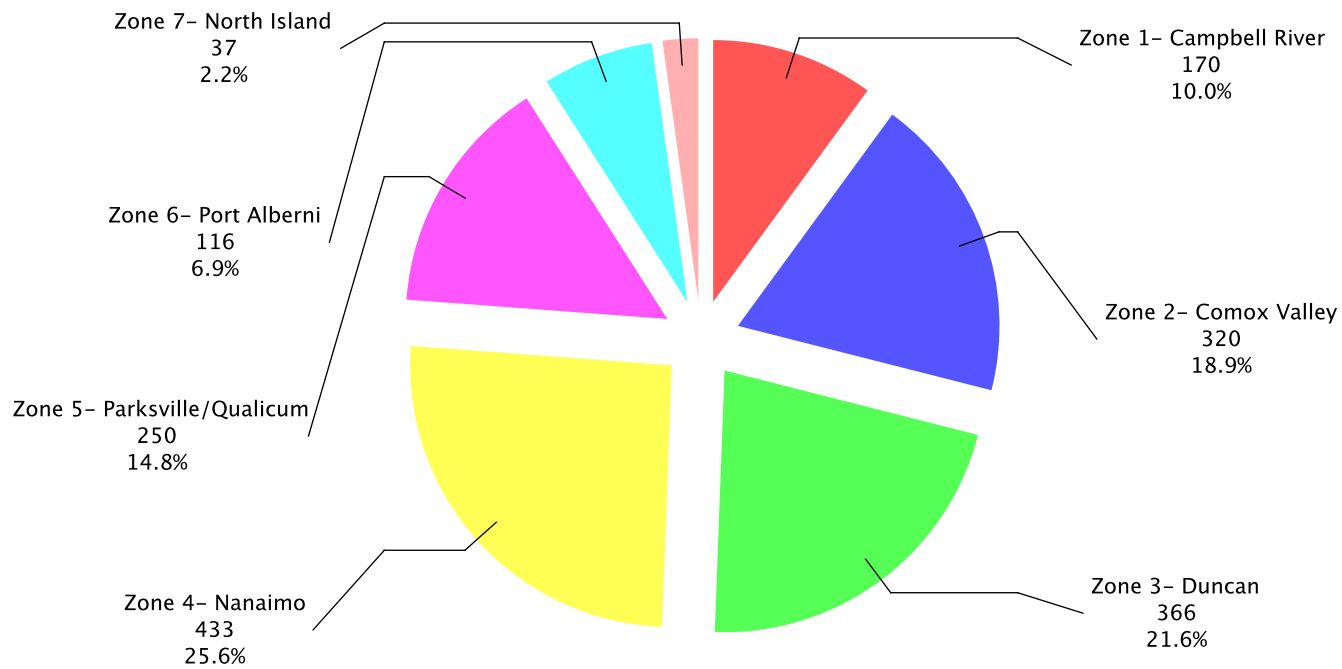
## 2nd Quarter 2018

### MLS® Single Family Sales Analysis

Unconditional Sales from April 1 to Jun 30, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	0	3	1	5	12	35	38	21	26	16	6	2	2	3	<b>170</b>
Zone 2- Comox Valley	0	0	1	5	8	21	42	44	95	48	16	15	10	15	<b>320</b>
Zone 3- Duncan	1	1	9	11	11	36	42	45	86	51	31	17	11	14	<b>366</b>
Zone 4- Nanaimo	0	1	8	8	20	29	44	61	113	68	40	22	7	12	<b>433</b>
Zone 5- Parksville/Qualicum	0	0	2	4	8	6	23	24	55	49	33	19	11	16	<b>250</b>
Zone 6- Port Alberni	1	7	13	23	20	21	6	8	8	2	4	0	0	3	<b>116</b>
Zone 7- North Island	11	6	9	4	4	2	0	0	1	0	0	0	0	0	<b>37</b>
<b>Board Area Totals</b>	<b>13</b>	<b>18</b>	<b>43</b>	<b>60</b>	<b>83</b>	<b>150</b>	<b>195</b>	<b>203</b>	<b>384</b>	<b>234</b>	<b>130</b>	<b>75</b>	<b>41</b>	<b>63</b>	<b>1,692</b>

### Single Family Sales by Zone



Total Unconditional Sales April 1 to June 30, 2018 = 1,692