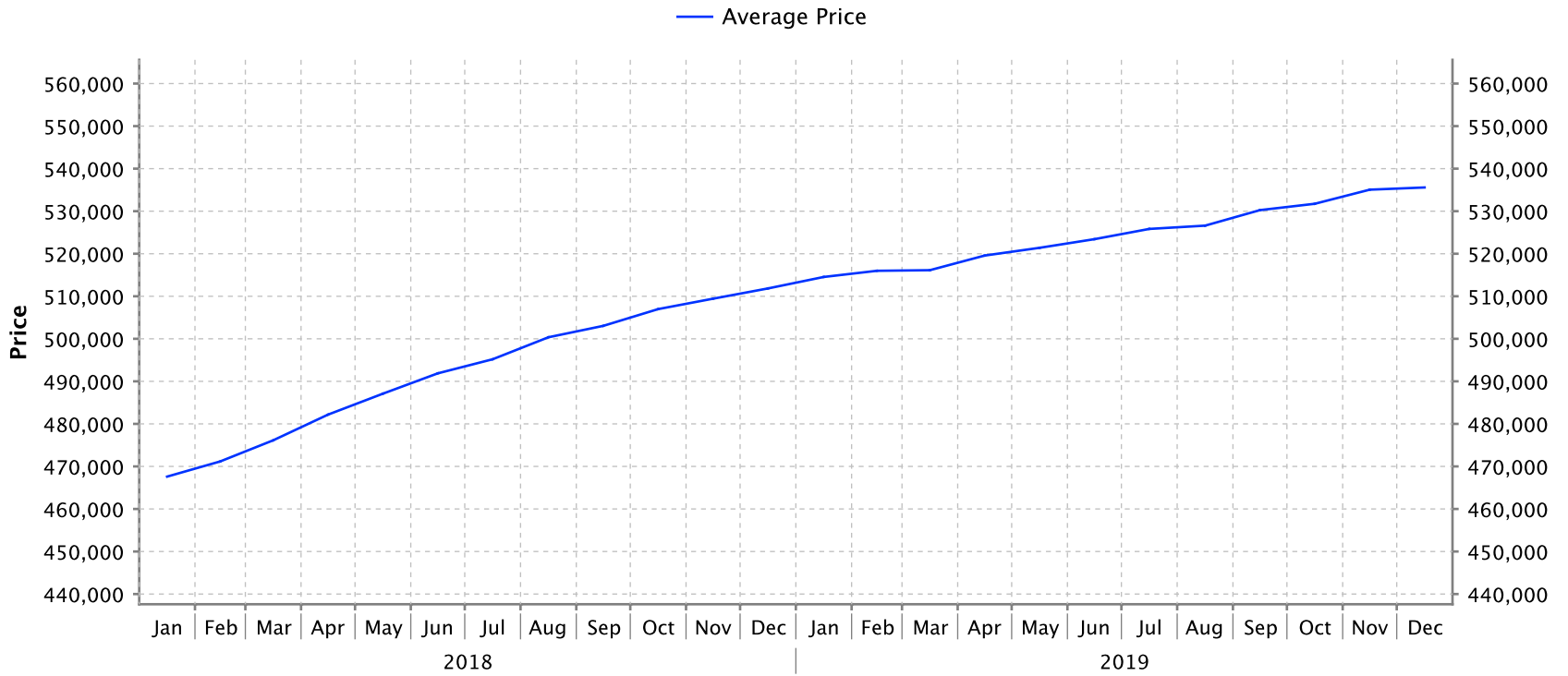


Board Area

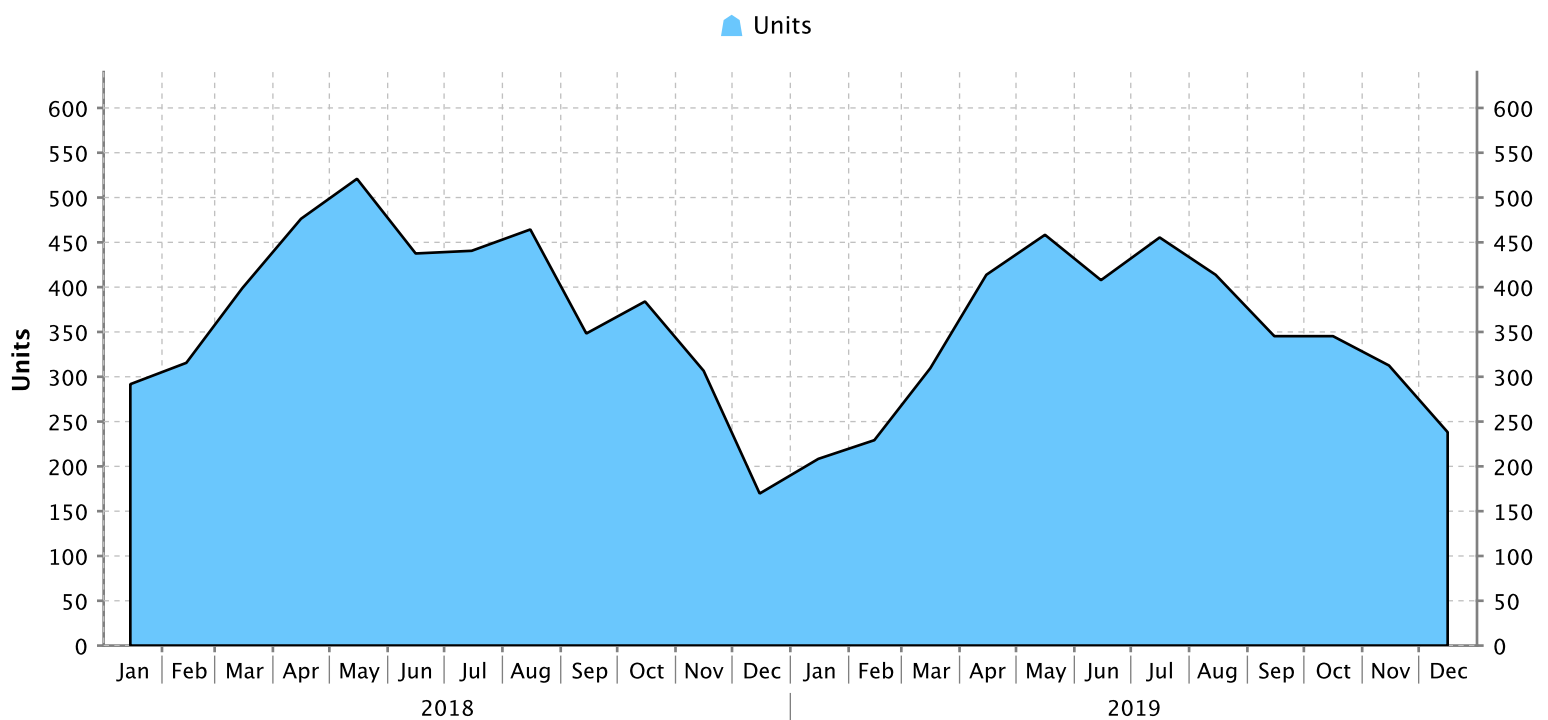
as at December 31, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	25	35	-29%	951	712	34%
Units Reported Sold	16	14	14%	322	344	-6%
Sell/List Ratio	64%	40%		34%	48%	
Reported Sales Dollars	\$3,289,000	\$2,767,488	19%	\$68,221,899	\$66,410,015	3%
Average Sell Price / Unit	\$205,562	\$197,678	4%	\$211,869	\$193,052	10%
Median Sell Price	\$209,900			\$215,000		
Sell Price / List Price	91%	96%		93%	94%	
Days to Sell	147	67	121%	105	102	3%
Active Listings	396	248				
Single Family						
Units Listed	230	218	6%	6,596	6,774	-3%
Units Reported Sold	237	169	40%	4,119	4,539	-9%
Sell/List Ratio	103%	78%		62%	67%	
Reported Sales Dollars	\$126,515,864	\$87,969,615	44%	\$2,206,042,451	\$2,323,237,142	-5%
Average Sell Price / Unit	\$533,822	\$520,530	3%	\$535,577	\$511,839	5%
Median Sell Price	\$509,000			\$520,000		
Sell Price / List Price	95%	95%		97%	98%	
Days to Sell	57	45	25%	40	33	20%
Active Listings	934	937				
Condos (Apt)						
Units Listed	46	75	-39%	1,424	1,489	-4%
Units Reported Sold	64	38	68%	943	1,047	-10%
Sell/List Ratio	139%	51%		66%	70%	
Reported Sales Dollars	\$17,202,599	\$11,210,500	53%	\$271,603,556	\$282,221,038	-4%
Average Sell Price / Unit	\$268,791	\$295,013	-9%	\$288,021	\$269,552	7%
Median Sell Price	\$264,000			\$269,000		
Sell Price / List Price	97%	96%		96%	98%	
Days to Sell	40	35	17%	49	37	32%
Active Listings	298	270				
Condos (Patio)						
Units Listed	18	25	-28%	430	420	2%
Units Reported Sold	9	14	-36%	314	359	-13%
Sell/List Ratio	50%	56%		73%	85%	
Reported Sales Dollars	\$3,889,400	\$5,185,550	-25%	\$134,144,407	\$147,244,541	-9%
Average Sell Price / Unit	\$432,156	\$370,396	17%	\$427,211	\$410,152	4%
Median Sell Price	\$438,000			\$424,900		
Sell Price / List Price	98%	98%		98%	99%	
Days to Sell	36	36	-0%	33	43	-23%
Active Listings	55	52				
Condos (Twnhse)						
Units Listed	16	30	-47%	810	984	-18%
Units Reported Sold	24	30	-20%	595	689	-14%
Sell/List Ratio	150%	100%		73%	70%	
Reported Sales Dollars	\$9,110,095	\$10,208,910	-11%	\$217,147,290	\$238,498,960	-9%
Average Sell Price / Unit	\$379,587	\$340,297	12%	\$364,953	\$346,152	5%
Median Sell Price	\$369,000			\$350,000		
Sell Price / List Price	97%	98%		98%	98%	
Days to Sell	44	38	15%	45	36	25%
Active Listings	96	148				

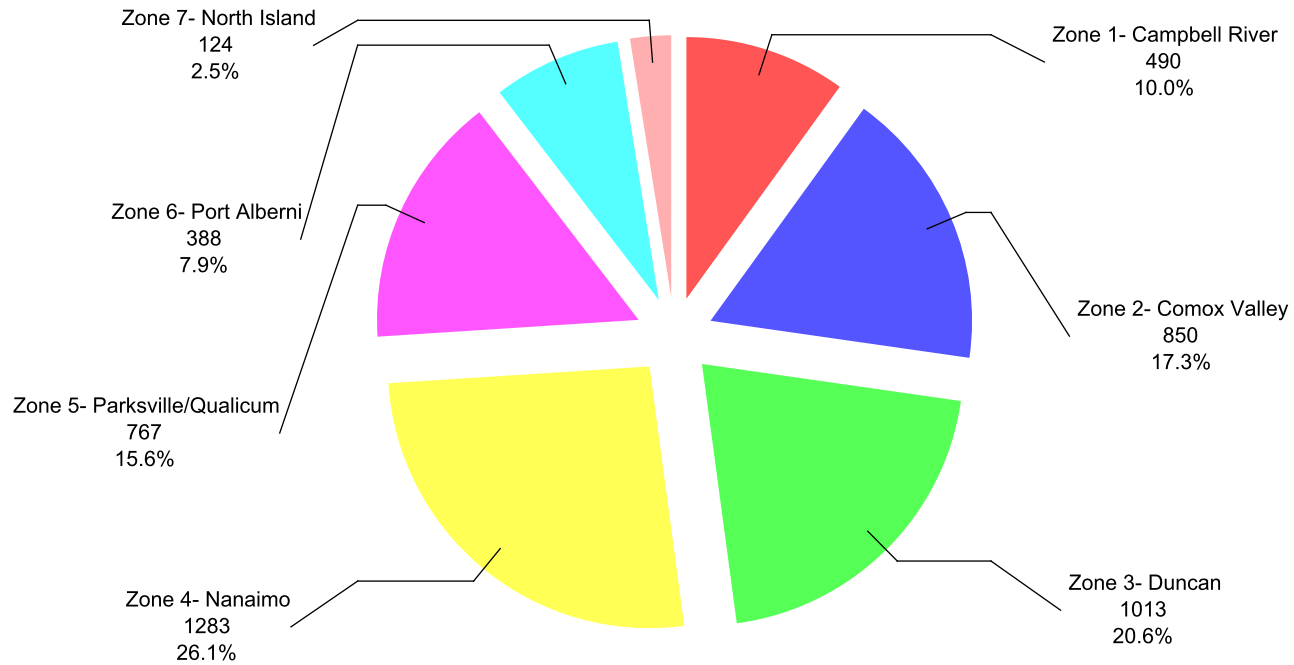
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	1	1	9	11	30	72	96	71	119	38	24	10	1	7	490
Zone 2- Comox Valley	0	2	2	12	22	57	80	102	220	161	86	45	20	41	850
Zone 3- Duncan	0	8	12	21	40	61	106	148	262	160	80	47	22	46	1,013
Zone 4- Nanaimo	0	2	1	15	40	100	129	164	353	247	109	49	30	44	1,283
Zone 5- Parksville/Qualicum	0	4	4	18	16	37	71	87	178	119	96	44	23	70	767
Zone 6- Port Alberni	10	18	40	59	62	54	43	25	25	16	6	10	7	13	388
Zone 7- North Island	26	23	18	17	18	8	5	3	4	0	1	1	0	0	124
Board Area Totals	37	58	86	153	228	389	530	600	1161	741	402	206	103	221	4,915

Single Family Sales by Zone



Total Unconditional Sales January 1 to December 31, 2019 = 4,915

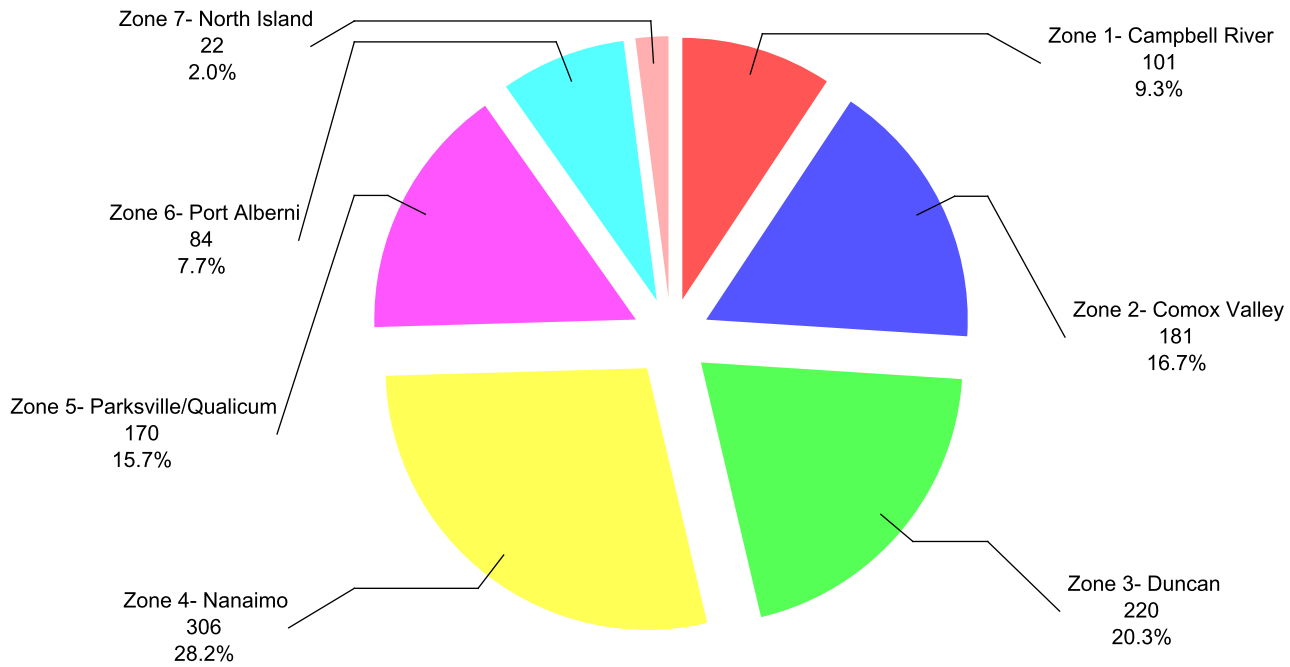
4th Quarter 2019

MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	0	0	5	5	2	14	21	14	26	9	4	1	0	0	101
Zone 2- Comox Valley	0	1	0	1	5	14	22	23	46	32	16	6	9	6	181
Zone 3- Duncan	0	2	2	8	7	18	22	29	55	37	16	9	4	11	220
Zone 4- Nanaimo	0	0	0	2	9	18	33	42	85	58	29	11	8	11	306
Zone 5- Parksville/Qualicum	0	0	0	5	1	9	15	21	35	26	24	9	7	18	170
Zone 6- Port Alberni	2	4	8	13	11	8	7	8	7	3	2	3	3	5	84
Zone 7- North Island	4	4	4	4	1	1	2	1	1	0	0	0	0	0	22
Board Area Totals	6	11	19	38	36	82	122	138	255	165	91	39	31	51	1,084

Single Family Sales by Zone



Total Unconditional Sales October 1 to December 31, 2019 = 1,084