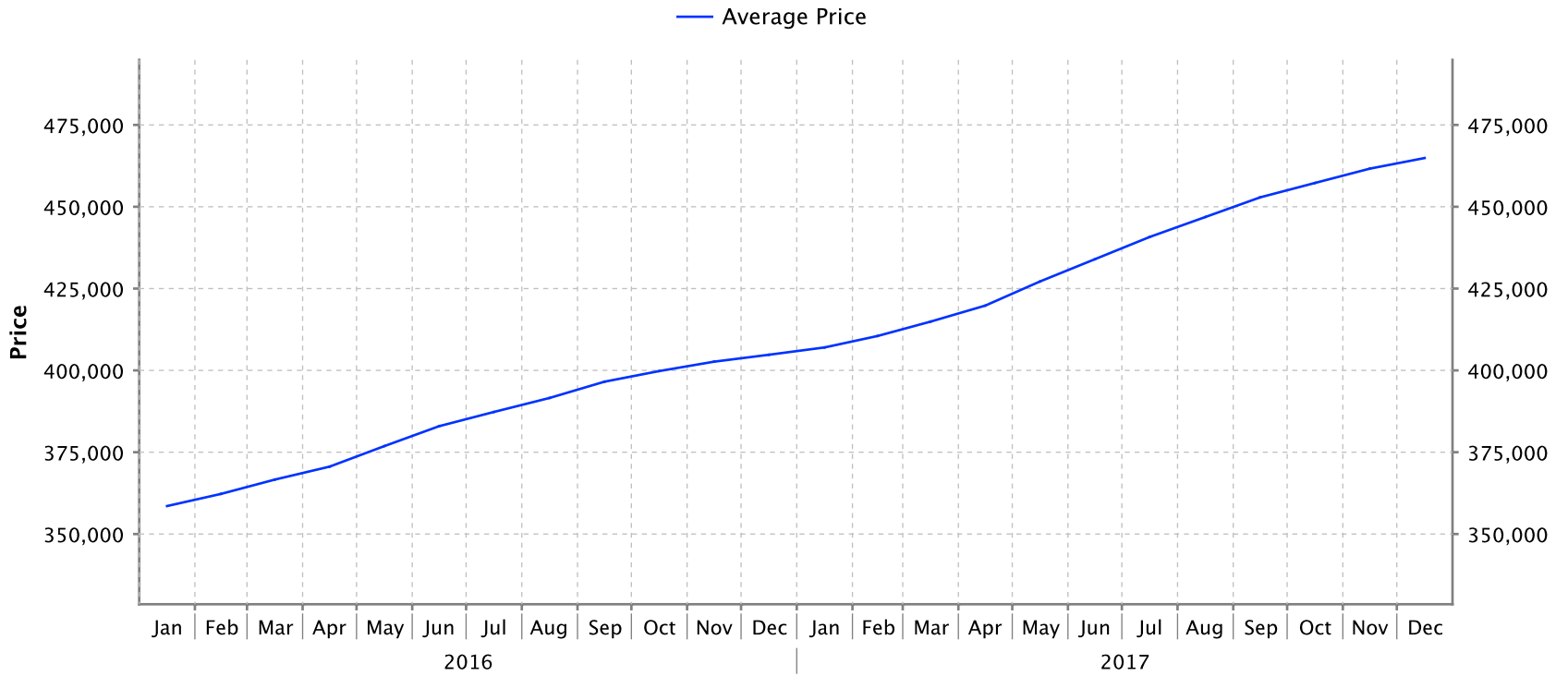


# Board Area

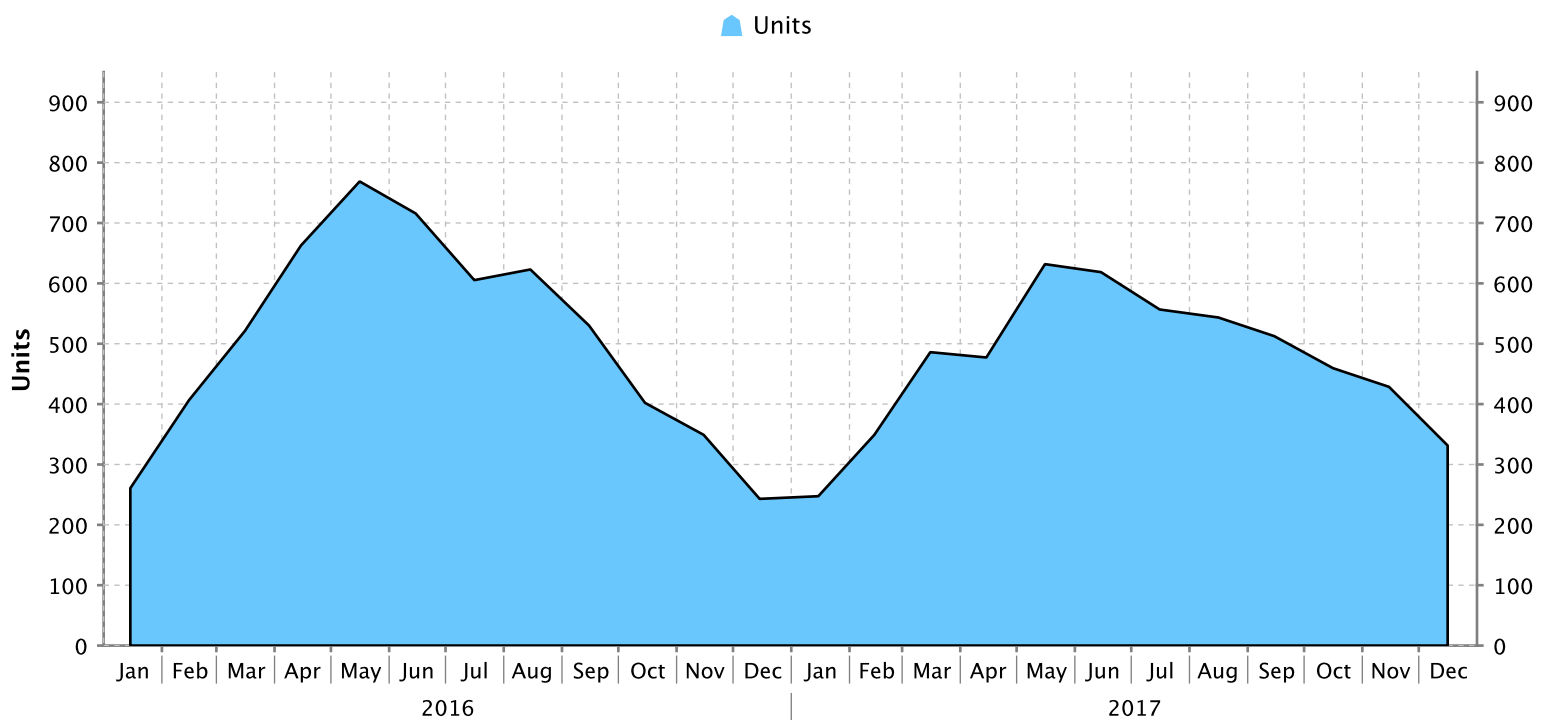
## as at December 31, 2017

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold



## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	23	51	-55%	727	896	-19%
Units Reported Sold	25	58	-57%	527	640	-18%
Sell/List Ratio	109%	114%		72%	71%	
Reported Sales Dollars	\$5,333,700	\$9,913,397	-46%	\$90,173,568	\$100,280,805	-10%
Average Sell Price / Unit	\$213,348	\$170,921	25%	\$171,107	\$156,689	9%
Median Sell Price	\$180,000			\$151,800		
Sell Price / List Price	94%	97%		95%	95%	
Days to Sell	238	196	22%	166	229	-27%
Active Listings	240	347				
<b>Single Family</b>						
Units Listed	259	202	28%	7,322	7,514	-3%
Units Reported Sold	327	243	35%	5,612	6,059	-7%
Sell/List Ratio	126%	120%		77%	81%	
Reported Sales Dollars	\$156,729,258	\$99,718,277	57%	\$2,608,955,663	\$2,452,571,961	6%
Average Sell Price / Unit	\$479,294	\$410,363	17%	\$464,889	\$404,782	15%
Median Sell Price	\$446,500			\$445,000		
Sell Price / List Price	97%	97%		98%	98%	
Days to Sell	40	43	-7%	35	46	-24%
Active Listings	762	859				
<b>Condos (Apt)</b>						
Units Listed	91	43	112%	1,519	1,282	18%
Units Reported Sold	110	56	96%	1,200	1,059	13%
Sell/List Ratio	121%	130%		79%	83%	
Reported Sales Dollars	\$30,169,010	\$11,496,750	162%	\$292,403,281	\$225,075,691	30%
Average Sell Price / Unit	\$274,264	\$205,299	34%	\$243,669	\$212,536	15%
Median Sell Price	\$277,000			\$222,000		
Sell Price / List Price	100%	96%		98%	97%	
Days to Sell	25	102	-76%	45	94	-52%
Active Listings	225	261				
<b>Condos (Patio)</b>						
Units Listed	10	10	0%	420	424	-1%
Units Reported Sold	21	15	40%	348	437	-20%
Sell/List Ratio	210%	150%		83%	103%	
Reported Sales Dollars	\$7,708,948	\$5,218,125	48%	\$130,200,183	\$133,188,899	-2%
Average Sell Price / Unit	\$367,093	\$347,875	6%	\$374,138	\$304,780	23%
Median Sell Price	\$375,900			\$367,500		
Sell Price / List Price	94%	100%		99%	99%	
Days to Sell	48	25	92%	35	59	-41%
Active Listings	55	36				
<b>Condos (Twnhse)</b>						
Units Listed	50	44	14%	845	873	-3%
Units Reported Sold	41	25	64%	747	752	-1%
Sell/List Ratio	82%	57%		88%	86%	
Reported Sales Dollars	\$12,358,693	\$5,714,700	116%	\$227,790,004	\$198,401,314	15%
Average Sell Price / Unit	\$301,432	\$228,588	32%	\$304,940	\$263,832	16%
Median Sell Price	\$322,800			\$290,000		
Sell Price / List Price	101%	97%		99%	98%	
Days to Sell	34	52	-34%	47	60	-21%
Active Listings	93	140				

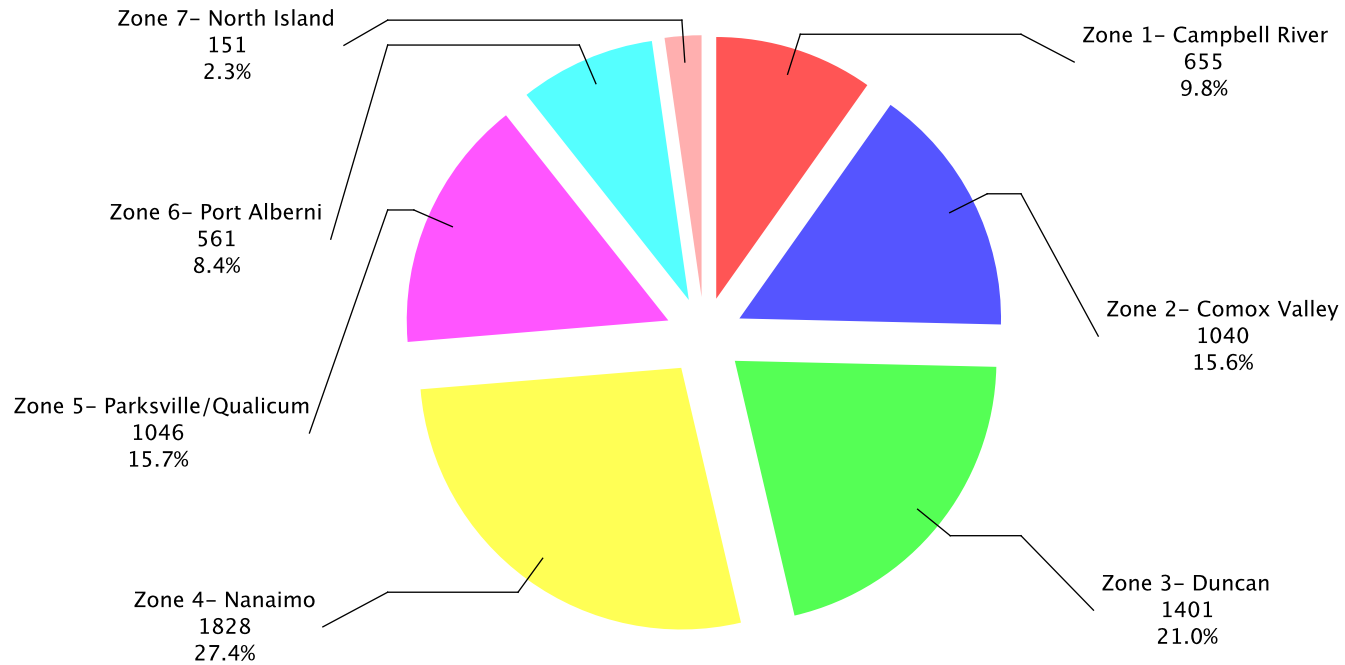
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

# MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	3	17	22	74	121	119	101	62	79	23	17	7	6	4	<b>655</b>
Zone 2- Comox Valley	2	13	20	31	73	111	164	191	184	118	55	22	27	29	<b>1,040</b>
Zone 3- Duncan	7	19	46	85	143	184	214	184	230	122	78	42	20	27	<b>1,401</b>
Zone 4- Nanaimo	1	7	26	71	133	192	291	244	366	226	103	76	25	67	<b>1,828</b>
Zone 5- Parksville/Qualicum	1	15	20	33	49	98	149	129	193	122	92	49	21	75	<b>1,046</b>
Zone 6- Port Alberni	35	82	146	80	56	33	35	20	34	12	6	8	2	12	<b>561</b>
Zone 7- North Island	52	34	26	21	5	8	3	1	1	0	0	0	0	0	<b>151</b>
<b>Board Area Totals</b>	<b>101</b>	<b>187</b>	<b>306</b>	<b>395</b>	<b>580</b>	<b>745</b>	<b>957</b>	<b>831</b>	<b>1087</b>	<b>623</b>	<b>351</b>	<b>204</b>	<b>101</b>	<b>214</b>	<b>6,682</b>

## Single Family Sales by Zone



Total Unconditional Sales January 1 to December 31, 2017 = 6,682

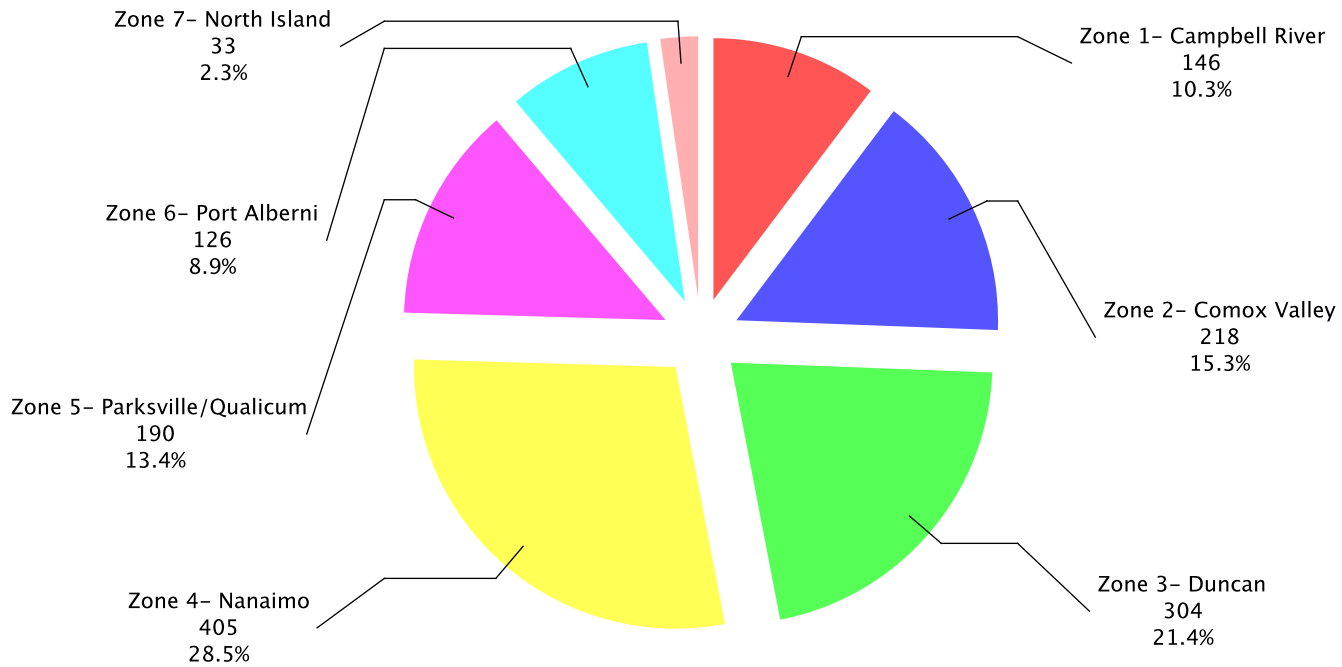
# 4th Quarter 2017

## MLS® Single Family Sales Analysis

Unconditional Sales from October 1 to Dec 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	0	4	2	11	22	34	23	15	14	14	2	3	1	1	<b>146</b>
Zone 2- Comox Valley	0	0	6	6	12	21	40	43	39	19	15	4	5	8	<b>218</b>
Zone 3- Duncan	2	2	11	16	27	38	47	45	46	33	14	10	7	6	<b>304</b>
Zone 4- Nanaimo	0	2	5	15	24	40	65	57	85	58	16	20	9	9	<b>405</b>
Zone 5- Parksville/Qualicum	0	4	3	4	3	14	23	25	42	20	25	11	3	13	<b>190</b>
Zone 6- Port Alberni	10	19	35	19	10	6	8	2	5	2	2	2	0	6	<b>126</b>
Zone 7- North Island	9	4	9	6	2	3	0	0	0	0	0	0	0	0	<b>33</b>
<b>Board Area Totals</b>	<b>21</b>	<b>35</b>	<b>71</b>	<b>77</b>	<b>100</b>	<b>156</b>	<b>206</b>	<b>187</b>	<b>231</b>	<b>146</b>	<b>74</b>	<b>50</b>	<b>25</b>	<b>43</b>	<b>1,422</b>

### Single Family Sales by Zone



Total Unconditional Sales October 1 to December 31, 2017 = 1,422