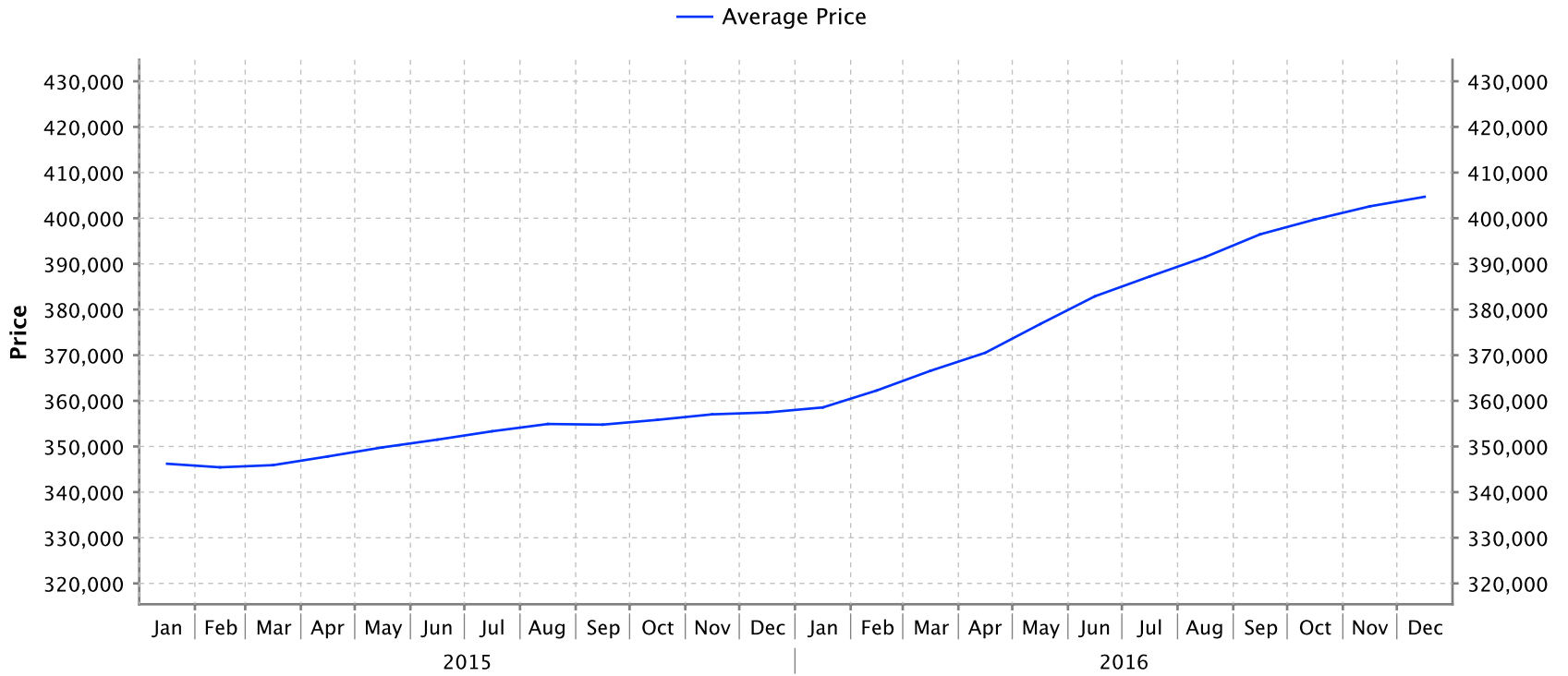


Board Area

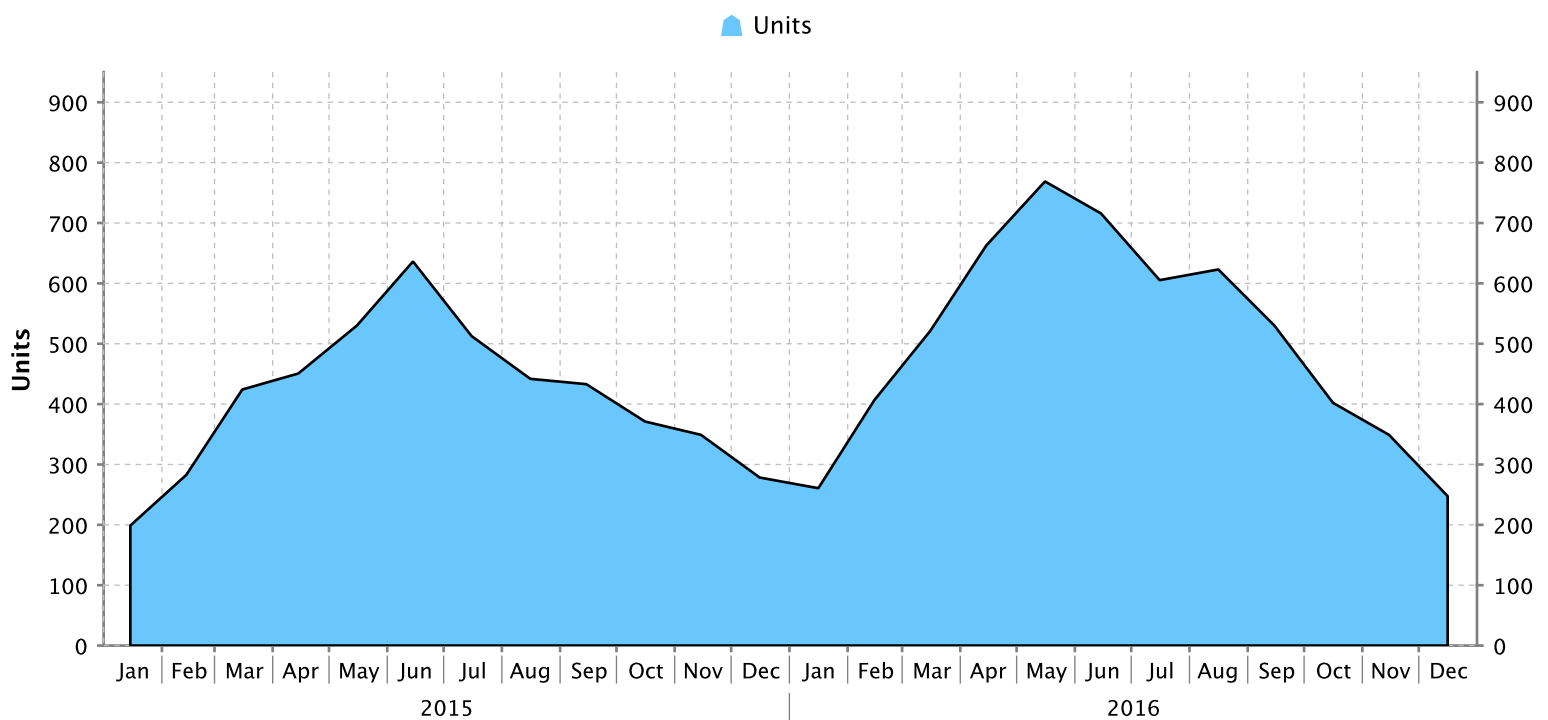
as at December 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	51	37	38%	896	886	1%
Units Reported Sold	59	23	157%	643	431	49%
Sell/List Ratio	116%	62%		72%	49%	
Reported Sales Dollars	\$10,083,297	\$2,774,800	263%	\$100,849,905	\$63,685,017	58%
Average Sell Price / Unit	\$170,903	\$120,643	42%	\$156,843	\$147,761	6%
Median Sell Price	\$170,000			\$147,500		
Sell Price / List Price	97%	86%		95%	92%	
Days to Sell	193	218	-12%	228	178	28%
Active Listings	347	609				
Single Family						
Units Listed	202	263	-23%	7,514	7,608	-1%
Units Reported Sold	244	276	-12%	6,063	4,885	24%
Sell/List Ratio	121%	105%		81%	64%	
Reported Sales Dollars	\$99,943,277	\$100,155,455	-0%	\$2,453,665,461	\$1,746,135,486	41%
Average Sell Price / Unit	\$409,604	\$362,882	13%	\$404,695	\$357,448	13%
Median Sell Price	\$395,000			\$384,294		
Sell Price / List Price	97%	95%		98%	96%	
Days to Sell	45	77	-42%	46	63	-26%
Active Listings	859	1373				
Condos (Apt)						
Units Listed	43	52	-17%	1,282	1,331	-4%
Units Reported Sold	56	55	2%	1,060	760	39%
Sell/List Ratio	130%	106%		83%	57%	
Reported Sales Dollars	\$11,496,750	\$10,371,629	11%	\$225,470,391	\$146,066,351	54%
Average Sell Price / Unit	\$205,299	\$188,575	9%	\$212,708	\$192,193	11%
Median Sell Price	\$192,000			\$192,881		
Sell Price / List Price	96%	94%		97%	93%	
Days to Sell	102	153	-33%	94	115	-18%
Active Listings	261	484				
Condos (Patio)						
Units Listed	10	21	-52%	424	513	-17%
Units Reported Sold	15	12	25%	438	371	18%
Sell/List Ratio	150%	57%		103%	72%	
Reported Sales Dollars	\$5,218,125	\$2,948,200	77%	\$133,677,899	\$104,305,503	28%
Average Sell Price / Unit	\$347,875	\$245,683	42%	\$305,201	\$281,147	9%
Median Sell Price	\$359,900			\$310,000		
Sell Price / List Price	100%	98%		99%	97%	
Days to Sell	25	143	-83%	59	82	-28%
Active Listings	36	105				
Condos (Twnhse)						
Units Listed	44	36	22%	873	887	-2%
Units Reported Sold	25	37	-32%	752	529	42%
Sell/List Ratio	57%	103%		86%	60%	
Reported Sales Dollars	\$5,714,700	\$10,305,936	-45%	\$198,401,314	\$130,766,564	52%
Average Sell Price / Unit	\$228,588	\$278,539	-18%	\$263,832	\$247,196	7%
Median Sell Price	\$210,000			\$252,900		
Sell Price / List Price	97%	98%		98%	96%	
Days to Sell	52	75	-31%	60	76	-22%
Active Listings	140	230				

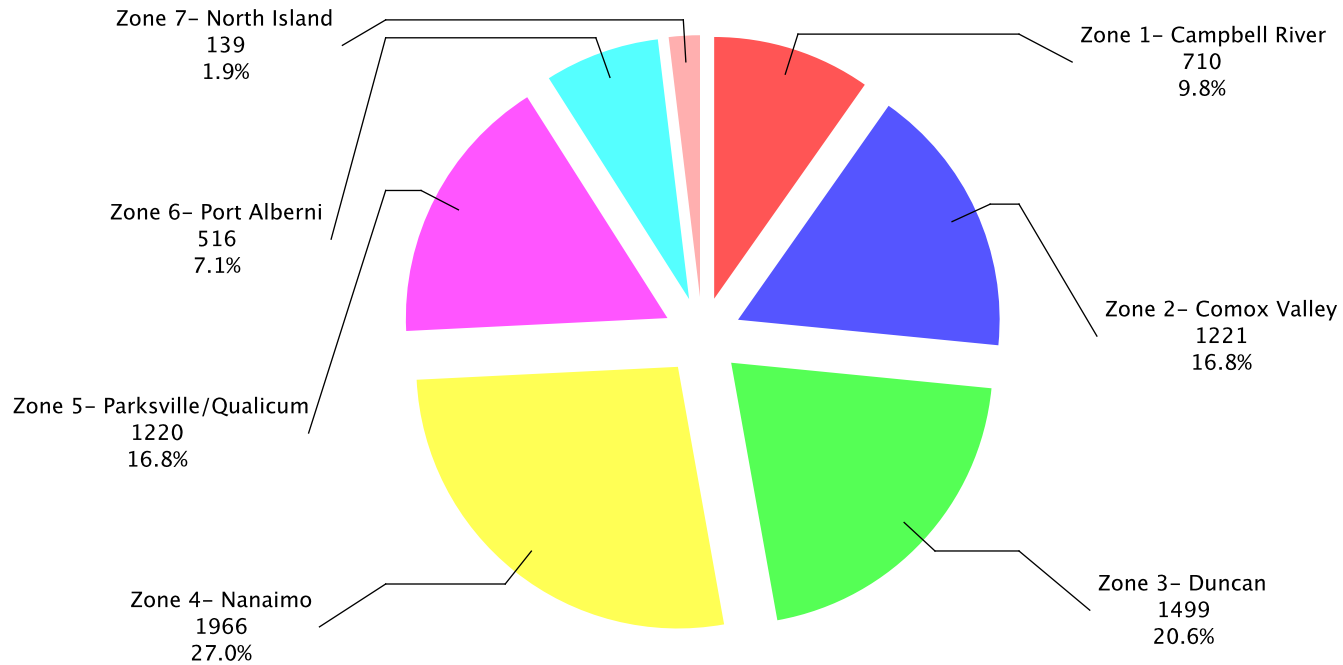
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	13	32	91	140	135	92	102	42	31	14	4	4	6	4	710
Zone 2- Comox Valley	6	13	63	120	177	217	197	113	150	77	34	19	16	19	1,221
Zone 3- Duncan	9	47	92	159	200	264	186	155	199	90	42	20	13	23	1,499
Zone 4- Nanaimo	5	23	68	192	294	298	265	191	272	172	83	36	17	50	1,966
Zone 5- Parksville/Qualicum	9	18	35	71	133	155	147	132	215	121	54	58	24	48	1,220
Zone 6- Port Alberni	80	97	108	61	47	35	19	8	20	19	5	6	5	6	516
Zone 7- North Island	61	34	15	14	6	5	2	1	1	0	0	0	0	0	139
Board Area Totals	183	264	472	757	992	1066	918	642	888	493	222	143	81	150	7,271

Single Family Sales by Zone

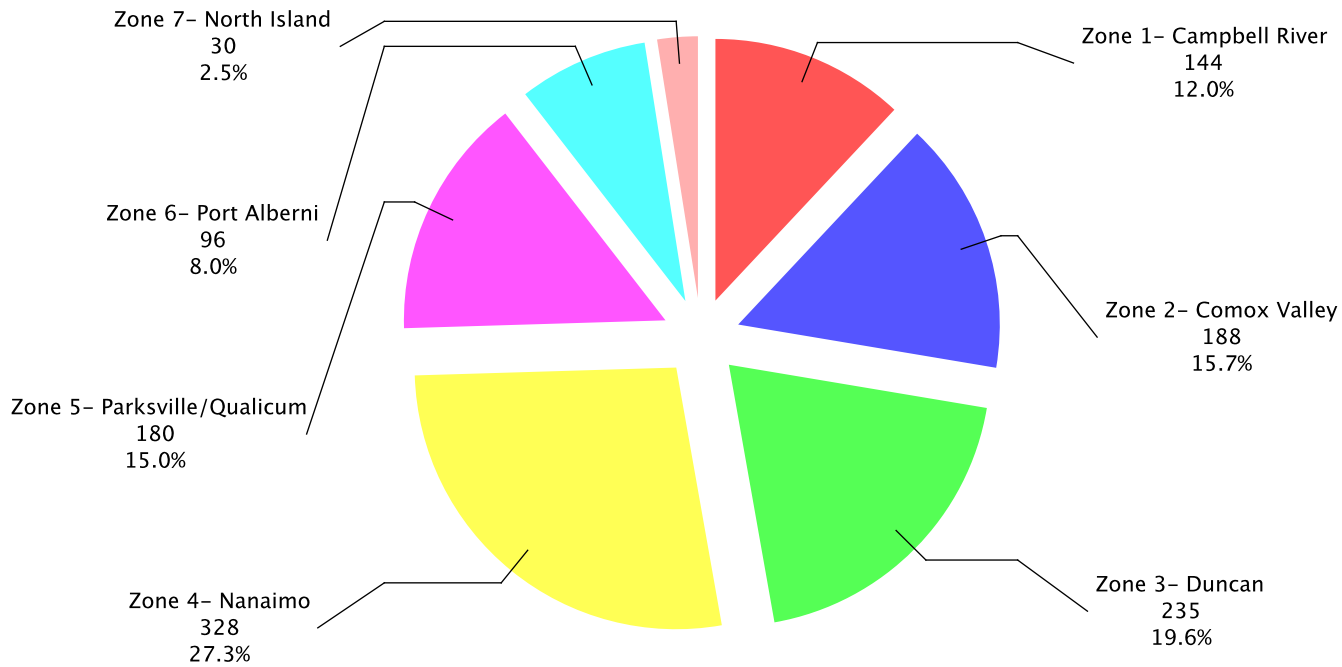


Total Unconditional Sales January 1 to December 31, 2016 = 7,271

4th Quarter 2016
MLS® Single Family Sales Analysis
 Unconditional Sales from October 1 to Dec 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	4	3	17	22	23	24	25	11	8	2	1	1	3	0	144
Zone 2- Comox Valley	0	1	6	11	25	39	28	25	26	11	5	5	2	4	188
Zone 3- Duncan	5	9	16	34	21	37	24	25	33	13	10	3	4	1	235
Zone 4- Nanaimo	0	1	10	26	41	43	51	37	59	35	12	3	1	9	328
Zone 5- Parksville/Qualicum	1	1	4	13	13	22	27	19	33	20	7	6	2	12	180
Zone 6- Port Alberni	16	13	24	13	8	4	4	1	4	5	2	0	0	2	96
Zone 7- North Island	9	12	3	3	1	2	0	0	0	0	0	0	0	0	30
Board Area Totals	35	40	80	122	132	171	159	118	163	86	37	18	12	28	1,201

Single Family Sales by Zone



Total Unconditional Sales October 1 to December 31, 2016 = 1,201